# BUSINESS TECHNOLOGY ARCHITECTS

# CSW Training & Services

## Cisco Secure Workload from BTA

**BTA is a Cisco Digital Solutions Integrator Partner who's been working with Cisco Secure Workload (CSW; formerly Tetration) for years. We've built an array of Workshops, Customer Engagements, and Trainings that you can use to demonstrate value and close more business.**

## SERVICES

BTA has years of CSW experience, with a proven, repeatable process for success – before & after the sale.

**CSW Explore & Evaluate Workshop** – The CSW "DoubleE" workshop introduces CSW and provides hands-on practice; 1-to-many format (0.5d)

**CSW Engagement Workshop** – deeper CSW technical discussions with seasoned experts (2d)

**CSW Mentored PoV -** Structured engagement that showcases key use cases on customer's network

**CSW Starter Packs** - Bring up CSW and provide segmentation value quickly, safely, and securely

**CSW Deployment Service** – BTA's proven SIMPLE process to successfully deploy CSW into production

**Ensure Networks for CSW** - Managed optimization service with regular deliverables and expert architectural support

**CSW Run Books** - Operational guidance based on best practices, customized for each customer

## TRAINING

BTA training includes hands-on practice on a live network, with top-rated instructors who also deploy CSW in the field.

**CSW Implementation** – Customer-focused introduction to CSW & how to deploy it (2d)

**CSW Operations** – Day 2 operations, Advanced ADM, Policy Troubleshooting, Monitoring (1d)

**Advanced CSW Essentials** – Advanced Integrations overview, ERSPAN, Alerting, DNS Namespace (1d)

**Advanced CSW Design** – Scope design, Best Practices, Hardening Cluster Access (1d)

**Advanced CSW Integrations** – Advanced integrations with ERSPAN, ISE, AnyConnect, Hypervisors, Controllers, Service Managers & Devices (1d)

**Advanced CSW Automation** – API Deep-Dive, Custom Dashboards, Kafka & User Apps (1d)

**CSW Modular Advanced Training** - Customized training program including any or all of the above topics. Mix & match modules for training that exactly matches your customers' needs