BTA

National Health Care Organization Case Study

Cisco Secure Workload

About the Customer

The customer is a Fortune 500 company that provides managed health care services to over 5 million members.

Business Challenge

The customer was experiencing significant issues with their cloud transition and zero trust initiatives. Alternatives were being considered.

Solution

BTA helped the customer identify priorities and brought a process to the table that allowed them to rapidly get to a zero-trust security model without impacting application performance.

Customer was able to move forward with Enforcements by leveraging the BTA S.I.M.P.L.E. process. This includes methods and procedures, automated tools and custom reporting dashboards that simplified the policy review process and provided daily updates on status of the application enforcements.

- **Phase 1:** BTA/Customer completed 17 application enforcements across development, pre-production and production environments.

- **Phase 2:** BTA/Customer completed 6 VDI cluster enforcements. The VDI Clusters had a total of 15 unique personas that required individual enforcements.

- **Mar 2022 until the present:** Customer has retained BTA for advisory services including:
    - On demand architectural support
    - Best practice guidance
    - Customized Dashboards
    - Daily/Weekly reporting: Project status, Ongoing status of Enforced Applications, Prioritized lists of ongoing issues/risks to be addressed.

Business Outcome

The ultimate business outcome for the customer was the deployment of zero-trust security segmentation without incident or downtime.

The CSW solution is now fully deployed and operationalized, protecting their environment from ransomware attacks and data breaches that could expose highly sensitive patient and company data.

BTA's advisory services ensures that they will be ready to evolve as threats evolve.

About BTA

BTA simplifies complex technology implementation. As a Cisco Digital System Integrator (DSI) Partner, they've helped 500+ North American enterprises transition to SDN with Cisco ACI.

Schedule A Call

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