

**Cisco Secure Workload (CSW) is the premier Micro-Segmentation & Workload Protection Platform. Its deep and broad capabilities are key components in building and automating a Zero Trust strategy. BTA's years of CSW experience will ensure that you fully realize CSW's full range of security & visibility advantages.**

## WHAT IS THE STARTER PACK SERVICE?

BTA's **Starter Pack service** is designed to bring up CSW SaaS and provide segmentation value quickly, safely, and securely.

## HOW DOES THIS WORK?

BTA will work with your team to deploy CSW SaaS agents to your server workloads – *on-prem or cloud-based*.

We'll then build foundational Scope design and Annotation inputs to optimize CSW's application discovery.

After collecting live flow data from your agents, BTA will cooperatively design application enforcement for Core and Custom applications.

- Core applications are typical rulesets that BTA has developed, based on live field experience, such as DNS, NTP, Active Directory or Jump Host protection.
- Custom apps would be something unique to your environment.
- Enforcements are per-app, per-environment

With these apps secured, we'll start showcasing CSW's extensive reporting capabilities for workload vulnerabilities and open, risky server ports. We'll also build a Flow Report of interesting traffic flows, and for Medium & Large Starter Packs, we'll report on MITRE ATT&CK workload forensics.

Every engagement includes detailed as-built documentation, and hands-on training options to further enable your team.

## STARTER PACK DELIVERABLES

| Item           | Small               | Medium              | Large     |
|----------------|---------------------|---------------------|-----------|
| Agents         | 200                 | 500                 | 1000      |
| Scope Design   | ✓                   | ✓                   | ✓         |
| Annotations    | ✓                   | ✓                   | ✓         |
| Enforcements   | 1 core,<br>1 custom | 1 core,<br>2 custom | 10        |
| CVE Report     | standard            | custom              | custom    |
| Attack Surface | standard            | custom              | custom    |
| Flow report    | ✓                   | ✓                   | ✓         |
| Forensics      |                     | ✓                   | ✓         |
| As-Built       | ✓                   | ✓                   | ✓         |
| Training       | mentoring           | mentoring           | 2-day ILT |

## WHY BTA?

Our deep experience in building and operating data center and cloud networks is the foundation of every BTA mentoring engagement.

We've been deploying and teaching CSW for years, and bring the hands-on expertise your team needs.