BTA

Global Software Company Case Study

Cisco Application-Centric Infrastructure (ACI)

About the Customer

The customer is the leading software provider exclusively dedicated to powering social impact. They serve millions of users in 100+ countries.

Business Challenge

The company wanted to modernize their data center for various reasons but their technology team needed training to deploy a new fabric.
They were also strained for the appropriate resources (people, tools and processes) to fully set up the fabric.
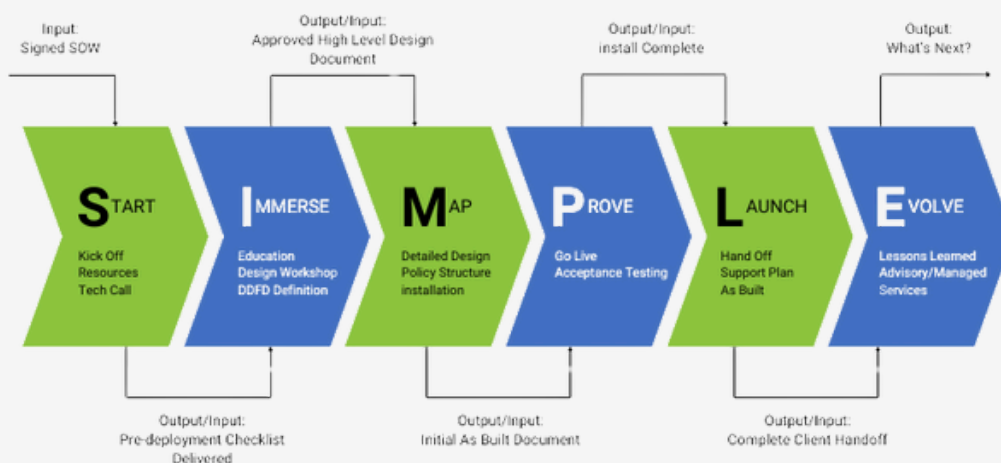
Business Outcomes

The customer benefitted from BTA's dedication to their students, schedule, and needs as well as runbooks to provide guidance for future site and inter-site deployments. They now have a solid ACI fabric that'll help drive future business success.

Solutions

With Cisco ACI, customers can manage complexity, maximize business benefits, and deploy workloads in any location, small and large, on premises and remote locations, in private and public clouds, satellite data centers, and 5G-enabled telecom edges.
BTA used our proven, repeatable S.I.M.P.L.E. process to help the customer achieve full deployment of their ACI fabric and CSW in the shortest time to value (TTV). The steps taken in this engagement were as follows:

Input: Signed SOW

Output/Input: Approved High Level Design Document

Output/Input: install Complete

Output: What's Next?

START — Kick Off, Resources, Tech Call

IMMERSE — Education, Design Workshop, DDFD Definition

MAP — Detailed Design, Policy Structure, installation

PROVE — Go Live, Acceptance Testing

LAUNCH — Hand Off, Support Plan, As Built

EVOLVE — Lessons Learned, Advisory/Managed Services

Output/Input: Pre-deployment Checklist Delivered

Output/Input: Initial As Built Document

Output/Input: Complete Client Handoff

About BTA

BTA simplifies complex technology implementation. As a Cisco Digital System Integrator (DSI) Partner, they've helped 500+ North American enterprises transition to SDN with Cisco ACI.

Schedule A Call

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